



Successful with AutoForm!

AutoForm Engineering is a global software company that develops and markets high-end software for die engineering and simulation to the automotive industry. AutoForm software has been successfully used by all of the Top 20 global automotive OEMs and hundreds of suppliers of stamping parts and tooling equipment. The software is being used for die engineering and sheet metal forming simulation, to carry out feasibility studies, generate tooling concepts and optimize processes. AutoForm has been honored with several international awards in recognition of the company's innovative strengths.

Based in Switzerland and with more than 360 employees worldwide, AutoForm is growing internationally, with subsidiaries in Germany, The Netherlands, France, Spain, Italy, USA, Mexico, Brazil, India, China, Japan and Korea.

Our vision is to attract, develop and retain the best people in the industry by providing challenging opportunities in an exciting and progressive work environment. We believe each individual contributes to our success and goals as a company. For our office in **Hyderabad, India** we are looking as soon as possible for a:

Senior Application Engineer (full-time, m/f)

Your tasks:

- Technical account management of one or more key / major accounts
- SME (subject matter expert) role internal to AutoForm in one or more software application domains
- Technical pre-sales discussions, demos and showcases
- Delivery of basic and advanced software application and / or domain knowledge trainings
- Delivery of general customer support through personal visits or online
- Maintain a strong and professional relationship with AutoForm users, decision-makers, and influencers by understanding customers general design process and simulation requirements
- Support Sales team with technical pre-sales discussions software demonstrations
- Document client visits and interact with Sales Account Manager on client needs and planning
- Visit trade shows, seminars or customer events to showcase AutoForm software
- Actively participate in technical global teams to engage in advanced application techniques, software enhancements, and internal knowledge transfer
- Software testing, software delivery

Your profile:

- Technical skills
 - Bachelor or Master Degree in Mechanical or Manufacturing Engineering or equivalent
 - 5 – 10 years' experience in Sheet Metal Forming, FE Analysis, Die Design, or equivalent
 - Strong competence in at-least two or more of the following areas:
 - Process layout
 - Draw development
 - Production process engineering
 - Die tryout
 - Sheet metal product design / engineering
 - Experience in sheet metal related die face design in CATIA V5, NX is a plus

- Personal skills
 - Organized, analytical working method
 - Professional appearance, business attitude, customer-oriented approach
 - Able to self-motivate and to work in a small team
 - Fluency in English, both written and oral
- Willing to travel frequently within India for trainings and customer support

An exciting challenge in an innovative, international environment is waiting for you. We would like to have you on board as soon as possible. Please send your resume per e-mail to **hr@autoform.in**

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